VADA, Inc.

| | 2024 Dudget |
|------------------------------|-------------|
| Revenue Manda andria Dura | 2024 Budget |
| Membership Dues | 150,000 |
| BCBS Service Fee | 150,000 |
| NADA Membership Dues | 50,000 |
| Flood Relief Fund | _ |
| Government Grants | |
| Insurance Trust Admin Fee | 18,000 |
| Media Sponsorships | 2,000 |
| Meetings & Seminars | 25,000 |
| Surety Bond | 20,000 |
| Workers Comp Fees | 20,000 |
| Affinity Programs | 40,000 |
| Interest Income | 10,000 |
| Fotal Revenue | 485,000 |
| Expenditures | 2024 Budget |
| Meadow Hill Management | 63,000 |
| Marilyn Miller | — |
| Administrative Staff | 75,000 |
| Education and Training | _ |
| Industry Meetings | 8,000 |
| Rent/Utilities/Internet | 7,500 |
| Office Equipment | 10,000 |
| VADA Meetings | 15,000 |
| Legal/Lobbying/PR | 30,000 |
| Accounting | 20,000 |
| Commission/Noyle Johnson | 60,000 |
| Phone/Fax/Internet | 1,500 |
| Postage/Delivery | 3,000 |
| Subscriptions/Memberships | 1,000 |
| EAP | 28,000 |
| Office Supplies | 2,000 |
| Printing & Reproduction | 3,000 |
| Insurance | 12,000 |
| Bank Fees | 1,000 |
| Surety Bond Fees | 20,000 |
| Compliance Programs | 15,000 |
| NADA Dues | 55,000 |
| Flood Relief Fund | 15,000 |
| Donations/Contributions | 10,000 |
| Total Expenditures | 455,000 |
| Net Operating Revenue | 30,000 |
| | |





VADA Benefits Trust

| Revenue | 2024 Budget |
|-------------------------------|-------------|
| Dental Premiums | 685,000 |
| Life Premiums | 80,000 |
| Disability Premiums | 85,000 |
| Total Revenue | 850,000 |
| | |
| Expenditures | |
| Disability Claims/Fees | 30,000 |
| Life Premium | 75,000 |
| Dental Claims/Fees/Assessment | 700,000 |
| COBRA Admin Fee | 3,000 |
| Management Fee/VADA Inc. | 18,000 |
| Commissions/Noyle Johnson | 4,000 |
| Accounting Fees | 20,000 |
| Total Expenditures | 850,000 |
| Net Operating Revenue | 0 |